UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): March 9, 2023

Frequency Electronics, Inc.

(Exact name of registrant as specified in its charter)

<u>1-8061</u>

<u>Delaware</u> (State or Other Jurisdiction of Incorporation)

(Commission File Number)

<u>11-1986657</u> (IRS Employer Identification Number)

55 Charles Lindbergh Blvd., Mitchel Field, New York 11553

(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (516) 794-4500

(Former name or former address, if changed since last report): Not Applicable

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered					
Common Stock (par value \$1.00 per share)	FEIM	NASDAQ Global Market					

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On March 9, 2023, Frequency Electronics, Inc. (the "Company") issued a press release announcing its financial results for the quarter ended January 31, 2023. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1 hereto, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

Item 9.01. Financial Statements and Exhibits.

(d)	<u>Exhibits</u>	
	99.1	Press release issued on March 9, 2023, by the Company announcing its financial results for the quarter ended January 31, 2023
	104	Cover Page Interactive Data File (formatted in Inline XBRL)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 9, 2023

FREQUENCY ELECTRONICS, INC.

By: <u>/s/ Steven L. Bernstein</u> Name: Steven L. Bernstein Title: Chief Financial Officer, Secretary and Treasurer

PRESS RELEASE

Frequency Electronics, Inc. Announces Third Quarter Fiscal Year 2023 Financial Results

Mitchel Field, NY, March 09, 2023 – Frequency Electronics, Inc. ("FEI" or the "Company") (NASDAQ-FEIM) is reporting revenues for the three- and nine-month periods of fiscal 2023, ended January 31, 2023, of approximately \$10.6 million and \$27.8 million, respectively, compared to revenues of \$12.2 million and \$38.1 million, respectively, for the same periods of fiscal 2022, ended January 31, 2022. Operating income for the third quarter of fiscal 2023 was \$325,000 compared to an operating loss of \$721,000 for the same period of fiscal 2022. Operating loss for the nine months ended January 31, 2023 was \$5.1 million compared to an operating loss of \$2.1 million for the nine months ended January 31, 2022. Net loss from operations for the three and nine months ended January 31, 2023 was \$316,000 or (\$0.03) per diluted share and \$5.7 million or (\$0.62) per diluted share, respectively, compared to a net loss of \$735,000 or (\$0.08) per diluted share for the three months ended January 31, 2022 and a net loss of \$1.8 million or (\$0.20) per diluted share for the nine months ended January 31, 2022.

FEI President and CEO, Tom McClelland commented, "In the third quarter of fiscal 2023 we began to see the results of the cost cutting efforts and management reorganization which has taken place over the last seven months. Revenue and gross margin have increased substantially quarter over quarter for the three-month period ended January 31, 2023 compared to the three-month period ended October 31, 2022, and the Company is reporting an operating profit for the third quarter. FEI's backlog remains strong at quarter end, substantiating our confidence in the growth of our primary markets. Both commercial and government satellite businesses continue to show signs of sustained double-digit growth going forward. Although we still experience supply chain issues and the effects of inflation, we do see a definite easing of these problems. Continued vigilance is required to navigate the challenging economic and geopolitical environment, but we are nonetheless confident that we are progressing in a positive direction, and look forward to more improvement in operating results. The Company is committed to moving towards sustained profitability and cash generation going forward. Further, we remain debt free with a strong balance sheet to fund future growth opportunities."

Fiscal Year 2023 Selected Financial Metrics and Other Items

- For the three and nine months ended January 31, 2023, revenues from satellite payloads were approximately \$5.0 million, or 47%, and \$12.8 million, or 46%, respectively, of consolidated revenues compared to approximately \$7.5 million, or 62%, and \$20.9 million, or 55%, respectively, for the same periods of the prior year.
- For the three and nine months ended January 31, 2023, revenues for non-space U.S. Government/DOD customers were approximately \$5.0 million, or 47%, and \$13.0 million, or 47%, respectively, of consolidated revenues compared to approximately \$4.3 million, or 35%, and \$14.9 million, or 39%, respectively, for the same periods of the prior year.
- For the three and nine months ended January 31, 2023, revenues from other commercial and industrial sales accounted for approximately \$652,000, or 6%, and \$2.0 million, or 7%, respectively, of consolidated revenues compared to approximately \$405,000, or 3%, and \$2.4 million, or 6%, respectively, for the same periods of the prior year.
- Net cash provided by operating activities for the nine months ended January 31, 2023 was approximately \$1.9 million and net cash provided by operating activities for the nine months ended January 31, 2022 was approximately \$4.0 million.
- Backlog at January 31, 2023 was approximately \$54 million, compared to \$40 million at April 30, 2022.
- In the three months ended January 31, 2023, all three entities had operating income. Additionally, FY23Q3 vs FY23Q2 showed a substantial change in performance. During the three months ended January 31, 2023, sales increased \$1.7M or 18.7% compared to last quarter, gross margin rate increased from 3.9% last quarter to 32.6% during the current quarter, and finally the Company went from a \$2.2 million operating loss last quarter to \$325,000 of operating income during the current quarter.
- The Company paid a special cash dividend, at \$1.00 per share of common stock, of \$9.4 million on January 26, 2023, which was declared by our Board of Directors on December 20, 2022.
- Named Tom McClelland permanent President and CEO on January 17, 2023

Investor Conference Call

As previously announced, the Company will hold a conference call to discuss these results on Thursday, March 09, 2023, at 4:30 PM Eastern Time. Investors and analysts may access the call by dialing 1-888-506-0062. International callers may dial 1-973-528-0011. Callers should provide participant access code: 651854 or ask for the Frequency Electronics conference call.

The archived call may be accessed by calling 1-877-481-4010 (domestic), or 1-919-882-2331 (international), for one week following the call (replay passcode: 47819. Subsequent to that, the call can be accessed via a link available on the company's website through June 9, 2023.

About Frequency Electronics

Frequency Electronics, Inc. is a world leader in the design, development and manufacture of high precision timing, frequency generation and RF control products for space and terrestrial applications. Frequency's products are used in satellite payloads and in other commercial, government and military systems including C4ISR and electronic warfare, missiles, UAVs, aircraft, GPS, secure communications, energy exploration and wireline and wireless networks. Frequency has received over 100 awards of excellence for achievements in providing high performance electronic assemblies for over 150 space and DOD programs. The Company invests significant resources in research and development to expand its capabilities and markets.

<u>Frequency's Mission Statement:</u> "Our mission is to provide precision time and low phase noise frequency generation systems from 1 Hz to 50 GHz, for space and other challenging environments."

<u>Subsidiaries and Affiliates:</u> FEI-Zyfer provides GPS and secure timing ("SAASM") capabilities for critical military and commercial applications; FEI-Elcom Tech provides Electronic Warfare ("EW") sub-systems and state-of-the-art RF microwave products. Additional information is available on the Company's website: www.frequencyelectronics.com

Forward-Looking Statements

The statements in this press release regarding future earnings and operations and other statements relating to the future constitute "forward-looking" statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements. Factors that would cause or contribute to such differences include but are not limited to, the risks associated with health epidemics and pandemics, including the COVID-19 pandemic and similar outbreaks, such as their impact on our financial condition and results of operations and on our ability to continue manufacturing and distributing our products, and the impact of health epidemics and pandemics on general economic conditions, including any resulting recession, our inability to integrate operations and personnel, actions by significant customers or competitors, general domestic and international economic conditions, reliance on key customers, continued acceptance of the Company's products in the marketplace, competitive factors, new products and technological changes, product prices and raw material costs, dependence upon third-party vendors, competitive developments, changes in manufacturing and transportation costs, the availability of capital, and the outcome of any litigation and arbitration proceedings. The factors listed above are not exhaustive and should be read in conjunction with the other cautionary statements that are included in this release and in our filings with the Securities and Exchange Commission. The Company's Annual Report on Form 10-K and Form 10-K/A for the fiscal year ended April 30, 2022, filed on July 14, 2022 and December 20, 2022, respectively, with the Securities and Exchange Commission includes additional factors that could materially and adversely impact the Company's business, financial condition and results of operations, as such factors are updated from time to time in our periodic filings with the Securities and Exchange Commission, which are accessible on the Securities and Exchange Commission's website at www.sec.gov. Moreover, the Company operates in a very competitive and rapidly changing environment. New factors emerge from time to time and it is not possible for management to predict the impact of all these factors on the Company's business, financial condition or results of operations or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not rely on forward-looking statements as a prediction of actual results. Any or all of the forward-looking statements contained in this press release and any other public statement made by the Company or its management may turn out to be incorrect. The Company expressly disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Contact information: Dr. Thomas McClelland, President and Chief Executive Officer; Steven Bernstein, Chief Financial Officer;

TELEPHONE: (516) 794-4500 ext.5000 WEBSITE: www.freqelec.com

Frequency Electronics, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (in thousands except per share data)

 Three Months Ended January 31, (unaudited)			Nine Months Ended January 31, (unaudited)			
2023		2022		2023		2022
\$ 10,620	\$	12,245	\$	27,773	\$	38,136
 7,155		9,005		23,963		26,744
 3,465		3,240		3,810		11,392
2,357		2,832		6,383		9,637
 783		1,129		2,492		3,861
325		(721)		(5,065)		(2,106)
 (638)		(13)		(676)		296
(313)		(734)		(5,741)		(1,810)
 3		1		6		3
\$ (316)	\$	(735)	\$	(5,747)	\$	(1,813)
\$ (0.03)	\$	(0.08)	\$	(0.62)	\$	(0.20)
 9,349		9,279		9,328		9,257
- 	Januar (unau 2023 \$ 10,620 7,155 3,465 2,357 783 325 (638) (313) 3 \$ (316) \$ (0.03)	January 31, (unaudited) 2023 \$ \$ 10,620 \$ 7,155 3,465 2,357 3,465 2,357 325 638	January 31, (unaudited) 2023 2022 \$ 10,620 \$ 12,245 7,155 9,005 3,465 3,240 2,357 2,832 783 1,129 325 (721) (638) (13) (313) (734) 3 1 \$ (316) \$ (735) \$ (0.03) \$ (0.08)	January 31, (unaudited) 2023 2022 \$ 10,620 \$ 12,245 \$ 7,155 9,005 - 3,465 3,240 - 2,357 2,832 - 783 1,129 - 325 (721) - (638) (13) - (313) (734) - 3 1 - \$ (316) \$ (735) \$ \$ (0.03) \$ (0.08) \$	January 31, (unaudited) January 31, (unaudited) 2023 2022 2023 \$ 10,620 \$ 12,245 \$ 27,773 7,155 9,005 23,963 3,465 3,240 3,810 2,357 2,832 6,383 783 1,129 2,492 325 (721) (5,065) (638) (13) (676) (313) (734) (5,741) 3 1 6 \$ (316) \$ (735) \$ (0.62) \$ (0.03) \$ (0.08) \$ (0.62)	January 31, (unaudited) January 32, (unaudited) 2023 2022 2023 \$ 10,620 \$ 12,245 \$ 27,773 \$ $7,155$ 9,005 23,963 $3,810$ $2,357$ 2,832 6,383 $2,357$ 2,832 6,383 783 1,129 2,492 325 (721) (5,065) (638) (13) (676) (313) (734) (5,741) 3 1 6 \$ (316) \$ (735) \$ (5,747) \$ \$ (0.03) \$ (0.08) \$ (0.62) \$

Frequency Electronics, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (in thousands)

ASSETS		January 31, 2023 (unaudited)		April 30, 2022 (As Revised)	
Cash & Marketable Securities	\$	12,854	\$	21,525	
Accounts Receivable, net	•	5,129		4,291	
Contract Assets		8,266		8,857	
Inventories, net		20,562		19,906	
Other Current Assets		1,154		1,431	
Property, Plant & Equipment, net		7,733		8,564	
Other Assets		11,800		11,381	
Right-of-Use Assets – Operating Leases		7,745		8,805	
	\$	75,243	\$	84,760	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Lease Liability - current	\$	1,751	\$	1,744	
Contract Liabilities		18,737		11,098	
Other Current Liabilities		7,630		9,019	
Other Long-term Obligations		8,490		8,858	
Operating Lease Liability – non-current		6,261		7,353	
Stockholders' Equity		32,374		46,688	
	\$	75,243	\$	84,760	