SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10Q

(Mark one)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period ended January 31, 1997

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from ______ to _____

Commission File No. 1-8061

FREQUENCY ELECTRONICS, INC. (Exact name of Registrant as specified in its charter)

Delaware 11-1986657 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

55 CHARLES LINDBERGH BLVD., MITCHEL FIELD, N.Y. (Address of principal executive offices)

11553 (Zip Code)

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Registrant's telephone number, including area code: 516-794-4500

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

APPLICABLE ONLY TO CORPORATE ISSUERS:

The number of shares outstanding of Registrant's Common Stock, par value \$1.00 as of March 10, 1997 - 4,942,988.

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FREQUENCY ELECTRONICS, INC. and SUBSIDIARIES

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See accompanying notes to consolidated condensed financial statements.

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Consolidated Condensed Balance Sheets

| ASSETS: | January 31, 1997 (UNAUDITED) (In thousands) | April 30, 1996 (NOTE A) |
|--|--|--|
| Current assets: Cash and cash equivalents Marketable securities Accounts receivable, net (NOTE B) Inventories (NOTE C) Prepaid and other | \$ 2,892 20,869 14,233 10,966 1,797 | \$15,915 5,632 13,415 10,281 1,026 |
| Total current assets | 50,757 | 46,269 |
| Property, plant and equipment, net | 8,633 | 8,839 |
| Investment in direct finance lease | 9,681 | 9,607 |
| Other assets | 4,114 | 4,055 |
| Total assets | \$73,185 ====== | \$68,770 ===== |

See accompanying notes to consolidated condensed financial statements.

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Consolidated Condensed Balance Sheets (Continued)

| | January 31, April 30 1997 1996 (UNAUDITED) (NOTE A) (In thousands) | |
|--|---|--|
| LIABILITIES AND STOCKHOLDERS' EQUITY: | | |
| Current liabilities: Current maturities of long-term debt Accounts payable - trade Accrued liabilities and other | \$ 9,750 1,454 2,377 | \$ 750 1,379 2,341 |
| Total current liabilities | 13,581 | 4,470 |
| Long term debt net of current maturities Other | 1,875 3,767 | 11,438 3,439 |
| Total liabilities | 19,223 | 19,347 |
| Stockholders' equity: Preferred stock - \$1.00 par value Common stock - \$1.00 par value Additional paid - in capital Retained earnings | -0- 6,006 35,149 19,756 | -0- 6,006 35,024 16,265 |
| | 60,911 | 57,295 |
| Common stock reacquired and held in treasury - at cost, 1,063,312 shares at January 31, 1997 and 1,159,905 shares at April 30, 1996 Unamortized ESOP debt Notes receivable - common stock Unrealized holding gain Unearned compensation Total stockholders' equity | (4,795) (1,625) (583) 150 (96) | (5,075) (2,000) (740) 56 (113) 49,423 |
| Total liabilities and stockholders' equity | \$73 , 185 | \$68 , 770 |

Consolidated Condensed Statements of Operations

Nine Months Ended January 31, (Unaudited)

| | 1997 (In thousands except p | 1996 per share data) |
|---|--------------------------------|-------------------------|
| Net Sales | \$ 20,258 | \$ 17,427 |
| Cost of sales Selling and administrative expenses Research and development expenses | 12,906 4,251 1,189 | 11,887 4,449 610 |
| Total operating expenses | 18,346 | 16,946 |
| Operating profit | 1,912 | 481 |
| Other income (expense): Interest income Interest expense Other income, net | 1,133 (660) 1,336 | 985 (749) 1,486 |
| Earnings before provision for income taxes | 3,721 | 2,203 |
| Income tax provision | 230 | 63 |
| Net earnings | \$ 3,491 | \$ 2,140 ====== |
| Net earnings per common share | \$ 0.72 ====== | \$ 0.43 ====== |
| Weighted average common shares outstanding | 4,831,209 ====== | 5,003,256 ====== |

Consolidated Condensed Statements of Operations

Three Months Ended January 31, (Unaudited)

| | 1997 (In thousands except | 1996 per share data) |
|---|------------------------------|-------------------------|
| Net Sales | \$ 7,558 | \$ 6,513 |
| Cost of sales Selling and administrative expenses Research and development expenses | 4,838 1,459 548 | 4,289 1,545 309 |
| Total operating expenses | 6,845 | 6,143 |
| Operating profit | 713 | 370 |
| Other income (expense) Interest income Interest expense Other income, net | 420 (217) 526 | 332 (260) 492 |
| Earnings before provision for income taxes | 1,442 | 934 |
| Income tax provision | 100 | 21 |
| Net earnings | \$ 1,342 | \$ 913 ====== |
| Net earnings per common share | \$ 0.27 ===== | \$ 0.19 ===== |
| Weighted average common shares outstanding | 4,908,290 | 4,928,711 ====== |

Consolidated Condensed Statements of Cash Flows

Nine Months Ended January 31, (Unaudited)

| | 1997 (In t | 1996 thousands) |
|--|------------------------------|--------------------------|
| Cash flows from operating activities: Net earnings Non-cash charges to earnings Net changes in assets and liabilities | \$ 3,491 1,333 (2,226) | \$ 2,140 1,248 535 |
| Net cash provided by operating activities | 2,598 | 3,923 |
| Cash flows from investing activities: (Purchase) sale of marketable securities Other - net | (15,073) (287) | 5,851 464 |
| Net cash provided by (used in) investing activities | (15,360) | 6,315 |
| Net cash used in financing activities | (261) | (1,235) |
| Net increase (decrease) in cash | (13,023) | 9,003 |
| Cash and cash equivalents at beginning of period | 15,915 | 4,291 |
| Cash and cash equivalents at end of period | \$ 2,892 ====== | \$13,294 ===== |

Notes to Consolidated Condensed Financial Statements (Unaudited)

NOTE A - CONSOLIDATED FINANCIAL STATEMENTS

In the opinion of management of the Company, the accompanying unaudited consolidated condensed interim financial statements reflect all adjustments (which include only normal recurring adjustments) necessary to present fairly, in all material respects, the consolidated financial position of the Company as of January 31, 1997 and the results of its operations for the three and nine months ended January 31, 1997 and 1996 and its cash flows for the nine months ended January 31, 1997 and 1996. The April 30, 1996 consolidated condensed balance sheet was derived from audited financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these consolidated condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's April 30, 1996 Annual Report to Stockholders. The results of operations for such interim periods are not necessarily indicative of the operating results for the full year.

NOTE B - ACCOUNTS RECEIVABLE

Accounts receivable at January 31, 1997 and April 30, 1996 include costs and estimated earnings in excess of billings on uncompleted contracts accounted for on the percentage of completion basis of approximately \$8,326,000 and \$5,315,000, respectively. Such amounts represent revenue recognized on long-term contracts that had not been billed at the balance sheet dates. Such amounts are billed pursuant to contract terms.

NOTE C - INVENTORIES

Inventories, which are reported net of reserves of \$940,000 at January 31, 1997 and April 30, 1996, consist of the following:

| | January 31, 1997 | April 30, 1996 | |
|-----------------------------------|-------------------|-------------------|--|
| | (In thousands) | | |
| Raw materials and Component parts | \$ 2,149 | \$ 1,998 | |
| Work in progress | 8,817 | 8,283 | |
| | \$10,966 ===== | \$10,281 ===== | |

Item 2

Management's Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS

Comparative details of results of operations for the three and nine months ended January 31:

(Dollar amounts in thousands)

| | Three months ended | | Nine months ended | | | |
|--------------------------------------|--------------------|-------------------|-------------------|--------|--------------------|------|
| | Janı | uary 31, | 용 | Jan | uary 31, | 용 |
| | 1997 | | _ | 1997 | | _ |
| Net Sales Commercial US Government | \$ 5,694 1,864 | \$ 3,074 3,439 | 85% | 6,097 | \$ 6,962 | 103% |
| | 7,558 | 6,513 | 16% | 20,258 | 17,427 | 16% |
| Cost of Sales | 4,838 | 4,289 | 13% | 12,906 | 11,887 | 9% |
| Selling and administrative expenses: | 1 , 459 | 1,545 | (6%) | 4,251 | 4,449 | (4%) |
| Research and development expenses: | 548 | 309 | 77% | 1,189 | 610 | 95% |
| Operating income | 713 | 370 | 93% | 1,912 | 481 | 298% |
| Nonoperating income- net . | 729 | 564 | 29% | 1,809 | 1,722 | 5% |
| Net earnings | \$ 1,342 ====== | | | | \$ 2,140 ====== | 63% |

For the nine months ended January 31, 1997, operating income improved by \$1.43 million over the comparable period of fiscal 1996 and net earnings increased by \$1.35 million. Operating income for the fiscal quarter ended January 31, 1997 improved by \$343,000 over the comparable period of fiscal 1996; net earnings increased by \$429,000. These results were achieved through increases in sales of 16%, coupled with improved margins and reduced costs relative to sales over the comparable fiscal 1996 periods.

As illustrated in the table above, commercial sales continue to grow, increasing by 85% and 103%, respectively, in the 1997 periods over the comparable 1996 periods. As a percentage of total sales, commercial sales have increased to 75% in the three months ended January 31, 1997 from 47% in the comparable 1996 quarter; and to 70% for the nine months ended January 31, 1997 from 40% for the comparable 1996 period. The Company anticipates that commercial sales will continue to be the dominant portion of its business for the balance of the fiscal year and for the foreseeable future.

Gross margins for the three and nine months ended January 31, 1997 have increased to 36% as compared to 34% and 32% for the respective 1996 periods. These results were obtained as a result of meaningful cost reductions which became fully operative in the second quarter of fiscal 1996. Cost savings were realized primarily in the areas of

RESULTS OF OPERATIONS (con't.)

personnel and compensation coupled with operational efficiencies and product mix. With continuing strong commercial business based on recent contract bookings, the Company expects to realize similar if not improved profit margins for the remainder of fiscal 1997.

Selling and administrative costs decreased by \$86,000 or 6% for the quarter ended January 31, 1997, and by \$198,000 (4%) for the nine month period then ended over the comparable 1996 periods. This was due principally to the benefits of the Company's cost reduction program which became fully operative in the second quarter of the 1996 fiscal year and reduced legal fees related to the Company's on-going litigation with the US government. Cost savings were partially offset during the fiscal 1997 periods by accruals for incentive bonuses which may result from the Company's increased profitability.

Research and development costs in the fiscal 1997 periods increased by \$239,000 and \$579,000, respectively, over the comparable three-month and nine-month periods ended January 31, 1996. These increases are the result of intensified efforts to develop new products and to enhance functional capabilities of existing products which will serve primarily the Company's commercial customers. The 1997 third quarter research and development expenses also reflects expensing of certain residual materials and costs from the Company's successful commercial rubidium development efforts. Without such expenses, research and development expenses would have increased by 11% and 61%, respectively, over the comparable fiscal 1996 periods. The Company expects to continue to invest in research and development at approximately the same rate for the balance of 1997 and for the foreseeable future.

Nonoperating income, net of nonoperating expenses, increased by \$165,000 and \$87,000, respectively, in the three months and nine months ended January 31, 1997 from the comparable fiscal 1996 periods. Interest income increased by \$88,000 (27%) in the fiscal 1997 quarter over the comparable fiscal 1996 quarter and by \$148,000 (15%) for the fiscal 1997 nine month period over the comparable fiscal 1996 period. This is the result of a 24% increase in interest-earning assets from January 31, 1996 to January 31, 1997 offset by a moderation in interest rates from the levels of the fiscal 1996 three- and nine-month periods. Interest expense decreased by \$43,000 (17%) and \$89,000 (12%) during the fiscal 1997 quarter and nine-month period ended January 31, 1997 compared to the comparable fiscal 1996 periods. These decreases are also the result of lower interest rates during fiscal 1997 coupled with declining long-term debt balances as the Company makes scheduled principal payments. Although the Company is unable to predict the future levels of interest rates, at current rates the Company anticipates that investment income will continue to increase and interest expense will continue to decrease when compared to earlier fiscal periods. Other income, which consists principally of rental income under a long-term lease, net of related expenses, increased by \$34,000 (7%) for the three-month period and decreased by \$150,000 (10%) for the nine-month period ended January 31, 1997 compared to the comparable fiscal 1996 periods. The decrease in the nine- month period is attributable to adjustments for property taxes against rental property in the first quarter of fiscal 1997. Net rental income is expected to continue at present levels for the balance of fiscal 1997 and into the early part of the next fiscal year.

LIQUIDITY AND CAPITAL RESOURCES

The Company's balance sheet continues to reflect a strong working capital position of \$37.2 million at January 31, 1997 although this is a decrease from the working capital level at April 30, 1996 of \$41.8 million. This decline is wholly attributable to the reclassification to current liabilities of the real estate construction loan of \$9 million which is due on July 31, 1997. Excluding that reclassification, working capital would have increased by \$4.4 million from the level at the end of the last fiscal year. Included in working capital at January 31, 1997 is \$23.8 million of cash, cash equivalents and marketable securities which are readily convertible to cash.

Net cash provided by operating activities for the nine months ended January 31, 1997, was \$2.6 million compared to \$3.9 million for the comparable 1996 period. The decrease in net inflow of cash from operating activities in the fiscal 1997 period occurred largely as a result of changes in the balances of certain current assets and liabilities. Accounts receivable increased by \$818,000 principally due to an increase in costs and estimated earnings in excess of billings on uncompleted contracts of \$3 million offset by collections on billed receivables. Inventory levels increased by \$685,000 reflecting a higher level of activity during fiscal 1997. Prepaid and Other increased by \$771,000 reflecting prepaid property taxes, increased accrued interest receivable on marketable securities and a receivable from the Company's direct finance lease tenant for reimbursement of property taxes. Payments were made against accounts payable for purchases under a procurement contract which is winding down, offset by increased accruals for incentive compensation. The Company anticipates that operating activities for all of fiscal 1997 will generate positive cash flow.

Net cash used in investing activities for the nine months ended January 31, 1997, was \$15.4 million. Of this amount, \$15.1 million was used to acquire certain U.S. government and agency securities. The Company may continue to acquire or redeem marketable securities as dictated by its investment strategies. The Company is continuing the installation of new computer software which was substantially completed by the end of the third quarter of fiscal 1997 at a total capitalized cost of less than \$500,000. In the fourth quarter, the Company intends to install new, cost-saving production equipment at a capitalized cost of approximately \$600,000. The Company has no other material commitments for capital expenditures.

Net cash used in financing activities for the nine months ended January 31, 1997, was \$261,000. During the period, the Company made regularly scheduled long-term debt payments of \$536,000. This cash outflow was offset by the sale of the Company's common stock out of treasury for \$280,000 as certain officers and other employees exercised stock option rights. On July 31,1997, the Company is obligated to repay the \$9 million real estate construction loan which was used to finance the building which is leased to a third party under a direct finance lease. The Company is evaluating its options which may include paying the loan out of current assets, refinancing the loan or some combination thereof.

The Company will continue to expend its resources and efforts to develop hardware for commercial satellite programs and commercial ground communication and navigation systems, especially digital wireless systems, which management believes will result in future growth and continued profitability. Internally generated cash will be adequate to fund development efforts in these markets.

LIQUIDITY AND CAPITAL RESOURCES (con't.)

At January 31, 1997, the Company's backlog amounted to approximately \$16 million of which approximately \$14 million is funded. This is compared to the approximately \$15 million backlog at April 30, 1996. Backlog of commercial and foreign customers approximates \$11.5 million at January 31, 1997.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

The statements contained in this release which are forward-looking statements and not based on historical facts, are subject to risks and uncertainties that could cause actual results to differ materially from those set forth herein. Such risks include changes in contractual agreements or a change in status under the US government-imposed suspension and other risks as more fully described in the Company's Annual Report on Form 10K filed with the Securities and Exchange Commission.

PART II

ITEM 1 - Legal Proceedings

On November 17, 1993, Registrant was indicted on criminal charges alleging conspiracy and fraud in connection with six contracts for which Registrant was a subcontractor. In addition, two derivative actions have been filed against the Board of Directors essentially seeking recovery on behalf of the Company for any losses it incurs as a result of the indictment.

On December 14, 1993, Registrant was notified by the U.S. Department of the Air Force that it had been suspended from contracting with any agency of the government. Certain exceptions will apply if a compelling reason exists. The suspension is temporary subject to the outcome of the legal proceedings in connection with the indictment.

In March 1994, a qui tam action was filed against the Registrant and its former chief executive officer and, in July 1995, a separate qui tam action was served upon the Registrant and certain employees of Registrant.

The Company and the individual defendants have pleaded not guilty to all actions and are vigorously contesting all charges.

On February 14, 1997, the Company filed a petition in federal court to obtain a preliminary injunction against the Air Force to lift its suspension. The Company alleges that continuation of the suspension exceeds the Air Force's authority under the Federal Acquisition Regulations and denies the Company its rights to procedural due process and fundamental fairness mandated by applicable regulations. Details of this filing are contained in the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 21, 1997.

For all items noted above, except the preceding paragraph, reference is made to Item 3 - Legal Proceedings of Registrant's Annual Report on Form 10K for the year ended April 30, 1996 on file with the Securities and Exchange Commission.

ITEM 6 - Exhibits and Reports on Form 8-K

- (a) Exhibits None
- (b) No reports on Form 8-K were filed during the quarter ended January 31, 1997, however, see the next-to-last paragraph of Item 1 above regarding the Current Report on Form 8-K filed on February 21, 1997.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FREQUENCY ELECTRONICS, INC. (Registrant)

Date: March 14, 1997 BY /s/ Joseph P. Franklin

Joseph P. Franklin

Chief Executive Officer and Chief Financial Officer

Date: March 14, 1997 BY /s/ Alan Miller

Alan Miller

Controller

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9-mos
     APR-30-1997
          JAN-31-1997
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20,869
14,725
492
10,966
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73,185
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                    0
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                      0
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0.72
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