



## Frequency Electronics, Inc. Announces First Quarter Fiscal Year 2009 Results

MITCHEL FIELD, N.Y., Sep 15, 2008 (GlobeNewswire via COMTEX News Network) -- Frequency Electronics, Inc. (Nasdaq:FEIM) reported revenues of \$13.1 million for the first quarter of fiscal year 2009, which ended July 31, 2008, compared to \$14.3 million for the preceding quarter and \$15.6 million for the same period of fiscal 2008. Operating loss declined from \$3.0 million in the preceding quarter to \$1.3 million in the first quarter of fiscal 2009, compared to an operating loss of \$792,000 in the first quarter of fiscal 2008.

Net loss for the first quarter fiscal 2009 was \$773,000, or (\$0.09) per diluted share, compared to a net loss of \$1.7 million (\$0.19) per diluted share, in the preceding quarter. Net income for the same period last year was \$1.4 million, or \$0.16 per diluted share, which included a pre-tax gain of \$3.0 million on a sale of assets.

Chairman of the Board General Joseph Franklin made the following comments: "This was a quarter of hard progress. Significant cost reductions were initiated. We have addressed the engineering and manufacturing problems we encountered as we increased production capacity. We are implementing solutions that will raise the efficiency of our operations while maintaining this expanded capacity. The higher-than-budgeted production costs incurred on three large satellite programs are for the most part behind us today. We expect these costs to be fully absorbed by the end of the second quarter of this fiscal year. Taking into account all of these factors, we expect continuing improvement in operations and look forward to achieving our goal of a profitable full fiscal year."

Reports on the Company's major business areas:

- Satellite Payloads: Revenues from this business area remained steady at the same rate recorded in the previous quarter, reflecting lower bookings during the first three quarters of fiscal 2008. Satellite payloads continue to represent more than 30% of total revenues. During this quarter work began on two major, cost-plus, long-term U.S. Government satellite programs: GPS III and Advanced Secure Space Systems.
- \* The GPS III current program, valued at approximately \$11 million for Frequency, calls for development, qualification, and manufacture of rubidium atomic clocks and frequency generators for the first two satellites of a multi-satellite program. By 2010 we expect the current program to be followed by a requirement for manufacture of rubidium atomic clocks and frequency generators for an additional ten satellites. These twelve satellites represent the first of three phases for a planned 36-satellite constellation.
- \* The Advanced Secure Space Systems current program, valued at approximately \$9 million for Frequency, calls for development of high precision timing systems for satellite payloads. By 2010, we expect the current program to be followed by significant additional requirements for high precision timing systems.
- U.S. Government/DOD non-satellite programs: Revenues from these programs decreased quarter-over-quarter but remained near 20% of overall business, about the same as in the previous year. During this past quarter, and subsequently, the Company has received add-on awards to the pre-production contracts for its state-of-the-art low-g sensitivity timing systems to be used on many

airborne platforms.

- Telecommunications infrastructure: Sales of telecommunications equipment decreased moderately, but still represented approximately 40% of the Company's total revenues. During the first quarter, the Company received additional orders for its US5G wireline synchronization systems, which were shipped shortly after the quarter ended. Significantly, these are the first production units to be installed and operated on-line in domestic networks.

#### Reporting segments:

(Including inter-segment sales of \$703,000):

- FEI-NY revenues were \$8.8 million, compared to \$9.1 million in the preceding quarter, and \$11.8 million in the first quarter of fiscal 2008. The FEI-NY segment includes revenues from all major business areas.
- Gillam-FEI recorded revenues of \$2.6 million for this quarter, compared to \$3.4 million in the preceding quarter and \$2.3 million in the first quarter of fiscal 2008. The Gillam-FEI segment includes revenues primarily from wireline telecommunications infrastructure and from other network management products.
- FEI-Zyfer revenues were \$2.3 million for this quarter, compared to \$2.4 million for the preceding quarter and \$2.0 million in the first quarter of fiscal 2008. The majority of FEI-Zyfer's sales are derived from U.S. Government/DOD programs.

Chief Financial Officer Alan Miller provided the following comment on the Company's financial report: "During this quarter the Company's gross margin improved and other costs were reduced. As a result, operating loss decreased by \$1.7 million from the loss recorded in the fourth quarter of fiscal year 2008. As we complete older, high cost satellite payload programs, transition resources to recently awarded contracts, and make other adjustments to our operations, we expect to show operating profits for fiscal year 2009. We are confident that we will also generate positive cash flow during this fiscal year. With this outlook, the Company recently purchased over 650,000 shares of its common stock."

#### Investor Conference Call

As previously announced, the Company will hold a conference call to discuss these results on Monday, September 15, 2008, at 2:00 PM Eastern Time. Investors and analysts may access the call by dialing 1-877-852-6573. International callers may dial 1-719-325-4808. Ask for the Frequency Electronics conference call.

The call will be archived on the Company's website through October 15, 2008. The archived call may also be retrieved at 1-888-203-1112 (domestic) or 1-719-457-0820 (international) using Passcode ID 2314071.

#### About Frequency Electronics

Frequency Electronics, Inc. is a world leader in the design, development and manufacture of high precision timing, frequency control and synchronization products for space and terrestrial applications. Frequency's products are used in commercial, government and military systems, including satellite payloads, missiles, UAVs, aircraft, GPS, secure radios, SCADA, energy exploration and wireline and wireless communication networks. Frequency has received over 60 awards of excellence for achievements in providing high performance electronic assemblies for over 120 space programs. The Company invests significant resources in research and development and strategic acquisitions world-wide to expand its capabilities and markets. Subsidiaries and Affiliates: Gillam-FEI provides expertise in wireline network synchronization and SCADA; FEI-Zyfer provides GPS and secure timing ("SAASM") capabilities for critical military and commercial applications; FEI-Asia provides cost effective

manufacturing and distribution capabilities in a high growth market. Frequency's Morion affiliate supplies high-quality, cost effective quartz oscillators and components. Elcom Technologies provides added resources for state-of-the-art RF microwave products. Additional information is available on the Company's website: [www.frequencyelectronics.com](http://www.frequencyelectronics.com).

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: The Statements in this press release regarding the future constitute "forward-looking" statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements. Factors that would cause or contribute to such differences include, but are not limited to, inability to integrate operations and personnel, actions by significant customers or competitors, general domestic and international economic conditions, consumer spending trends, reliance on key customers, continued acceptance of the Company's products in the marketplace, competitive factors, new products and technological changes, product prices and raw material costs, dependence upon third-party vendors, competitive developments, changes in manufacturing and transportation costs, the availability of capital, and other risks detailed in the Company's periodic report filings with the Securities and Exchange Commission. By making these forward-looking statements, the Company undertakes no obligation to update these statements for revisions or changes after the date of this release.

Frequency Electronics, Inc. and Subsidiaries  
Condensed Consolidated Statement of Operations

	Quarter Ended	
	July 31,	
	2008	2007
	----	----
	(unaudited)	
	(in thousands except per share data)	
Net Sales	\$13,063	\$15,557
Cost of Sales	9,872	11,086
	-----	-----
Gross Margin	3,191	4,471
Selling and Administrative	3,116	3,086
Research and Development	1,365	2,177
	-----	-----
Operating Loss	(1,290)	(792)
Interest and Other, net	192	3,032
	-----	-----
Income before Income Taxes	(1,098)	2,240
Income Tax (Benefit) Provision	(325)	860
	-----	-----
Net (Loss) Income	\$ (773)	\$ 1,380
	=====	=====
Net (Loss) Income per Common Share:		
Basic	\$ (0.09)	\$ 0.16
	=====	=====
Diluted	\$ (0.09)	\$ 0.16
	=====	=====
Average Common Shares Outstanding:		
Basic	8,742,086	8,695,027
	=====	=====
Diluted	8,742,086	8,783,676
	=====	=====

Frequency Electronics, Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets

	July 31,	April 30,
	2008	2008
	----	----

(in thousands)

ASSETS

-----

Cash & Marketable Securities	\$ 14,361	\$ 15,443
Accounts Receivable	13,729	10,271
Costs and Estimated Earnings in Excess of Billings	7,143	9,556
Inventories	30,930	30,218
Other Current Assets	5,631	5,496
Property, Plant & Equipment	9,139	9,531
Other Assets	16,521	16,405
	-----	-----
	\$ 97,454	\$ 96,920
	=====	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

-----

Current Liabilities	\$ 13,203	\$ 12,077
Long-term Obligations and Other	11,213	11,233
Stockholders' Equity	73,038	73,610
	-----	-----
	\$ 97,454	\$ 96,920
	=====	=====

This news release was distributed by GlobeNewswire, [www.globenewswire.com](http://www.globenewswire.com)

SOURCE: Frequency Electronics, Inc.

Frequency Electronics, Inc.  
 Alan Miller, CFO  
 General Joseph P. Franklin, Chairman  
 (516) 794-4500  
[www.frequencyelectronics.com](http://www.frequencyelectronics.com)

(C) Copyright 2008 GlobeNewswire, Inc. All rights reserved.

News Provided by COMTEX